

## LCA Methodology: Econometrics

# EcoDesign and LCA

## Survey of Current Uses of Environmental Attributes in Product and Process Development

David Hunkeler, Evdokia Vanakari

Corresponding address: Prof. David Hunkeler, Swiss Federal Institute of Technology, EPFL-Ecublens, CH-1015 Lausanne, Switzerland; e-mail: [david.hunkeler@epfl.ch](mailto:david.hunkeler@epfl.ch)

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**Abstract.** A survey of designers was carried out to determine to what extent environmental information was being used in the development of products and processes. Twenty-seven designers in five industry categories (process, manufacturing, electronics, construction and automobile) reported mean product design times varying generally from twelve to thirty months. "Ecodesign" generally focused on the manufacturing, use and disposal stages of the product life cycle with material selection, emissions, energy, and recyclability for the principal environmental information employed. Approximately one half of the designers also reported the use of a typical life cycle impact parameter in their product development, with another one-third utilizing stressors including groundwater pollution, ozone depletion and global warming. A full 85% of the designers considered environmental parameters in their work generally as the result of a corporate policy with larger firms able to influence designers to a greater extent. The willingness to combine technical and economic parameters with environmental attributes was greater for non-durable products and designs involving less than two years. Specific preferences of designers within certain product and process groups are discussed. Designers considered electronic tools, with written documentation, as the most appropriate means to implement Ecodesign. A strong minority of the design have been limited to less than two days for the consideration of environmental information, implying the need to integrate life cycle assessment with validated econometrics, if significant advances are to be made toward sustainable development.

**Keywords:** Design for environment; ecodesign; econometrics; ecocindicators; impact assessment; life cycle management; product development; process development

### Introduction

The application of life cycle assessment (LCA) and related concepts such as waste minimization, pollution prevention, and design for environment has increased in industry over the past five years [1-3]. Specifically, the representation of various corporate functions, such as the accounting, legal and design departments, has supplemented the traditional involvement of the environmental, health and safety (EH&S) divisions [4]. Over one-third of top managers have also reported the inclusion in life cycle teams as being up significantly from similar surveys performed in the mid 1990s. Furthermore, a number of business units which are directly

linked to an enterprise's direct cost, such as production and sales, have expressed a need for life cycle information in order to respond to questions and product requests throughout the supply chain. This has been observed in Europe, North America as well as in Japan [5]. As far as the authors are aware, none of these surveys have focused explicitly on designers. The present study was oriented at the design-LCA interface with the specific objective of ascertaining what type of environmental information designers of various products were using or required in different industry sectors. A second general objective was the determination of the time available for EcoDesign as a function of various product and market attributes and the form designers preferred the environmental information. The survey can be provided upon request from the author<sup>1</sup>.

### 1 Methodology

Eighty-five surveys were mailed to product and process designers between June 1998 and March 1999. Responses were categorized into the following industrial sectors, with the number of replies indicated in parenthesis: process (4), manufacturing (6), electrical (5), construction (5) and automotive (7). Prior to mailing, telephone contact with the firm was established to identify full-time designers in all cases. A confidential survey was then mailed, either in English or French, directly to the designer. The respondents from Europe, North America and Japan were given their choice of language. The authenticity of the translation was verified independently.

A total of twenty-seven completed questionnaires were returned. Two other designers provided general corporate information, but did not complete the questionnaire. These were systematically excluded from the analysis. In two other situations, the questionnaire had to be passed to an EH&S officer. These completed responses were also excluded from the statistical tabulation. The authors attribute the unusually high response rate (32%) as being due to the telephone pre-contact. Reminders were also mailed to designers after three months. Fig. 1 illustrates the distribution of responses according to the five industry categories. Table 1 lists the specific products designed by the respondents. With the exception of the oil and food/drug sectors, replies were obtained from designers in all categories initially planned. Ta-

<sup>1</sup> e-mail: [david.hunkeler@epfl.ch](mailto:david.hunkeler@epfl.ch)

ble 1 illustrates that the designers come from a wide variety of industries with products including high technology, multicomponent systems (jet engines, automotive) as well as typical process industries such as chemical, pharmaceutical and water treatment. Component manufacturers were also sampled including designers of semi-conductors and fuel cells. Manufactured items such as air conditioners, mobile telephones and elevators also constituted a focus of the survey. The designers of durable goods including homes, office, R&D facilities, as well as raw material-based products including plastics, metal formed objects and solder, were also represented. The overall objective of a broad-based survey was achieved with a relatively equal distribution between sectors. This has permitted the discussion of designer preferences and needs according to industrial sector as well as product attributes, as will be demonstrated in the following sections.

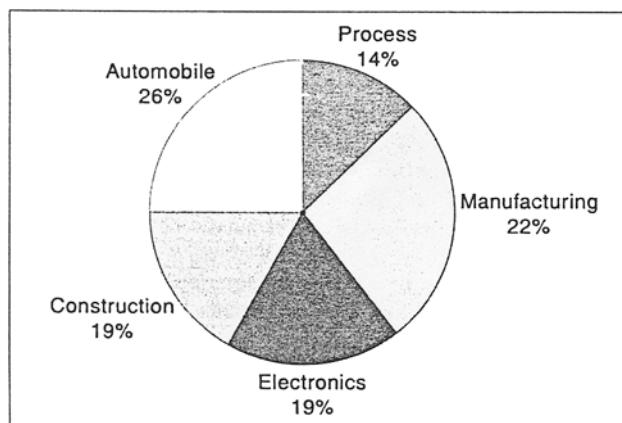


Fig. 1: Responses from various industrial sectors

Table 1: Products designed by survey respondents

Process industries	Manufacturing industry	Electronic goods	Construction Industries	Automobile Industry
Chemical plants	Air conditioners	Cables	Homes	Automobiles
Pharmaceutics	Aircraft engines	Mobile phones	Office buildings	Metal parts
Solder paste	Batteries	Semiconductors	R&D Labs	Plastic parts
Waste treatment	Elevators	Telecom devices	Theaters	
	Extruders			
	Fuel cells			

## 2 Survey Results

### 2.1 General information

Table 2 summarizes the mean and median design times for the various sectors, along with the ratio of the product lifetime to the length of the design cycle. Due to isolated individual product designs, which skewed the average, the me-

dian is likely to be a more representative meter for this statistic. Typically, process and manufacturing based designs required twelve months, though the range was rather extensive (3-60 months). In the electronics industry, design times were the shortest, as would be expected with a lower variance reported. Construction and automobiles required design cycles between two and three years with a maximum of four years reported by three designers. The design pressures on the automotive industry are evident in the ratio of the product lifetime to the design cycle, with a typical value of 5 indicating a high turnover due to a combination of technological advances, particularly in mechanical and aerodynamic areas, environmental restrictions and customer preference. As would be expected, manufactured products had long lifetimes while design traditions in the building industry changed less rapidly due to the extreme durability, particularly in Europe.

Over half of the designers (52%) reported that the primary user of their design was another firm, with 41% of these designers focusing on a product which will be sold directly to the public. The later principally included home and simple products such as batteries. Designers working within their supply chain were virtually exclusively dedicated to multi-component, mechano-electrical products such as automobiles, jet engines and electronics. Several designers were engaged in more than one type of activity. Interestingly, only 22% reported that they were dedicated to strictly internal products, an indication that outsourcing and focusing on core competencies are strongly routed in the large firms completing this survey. Prior to discussing the results, the authors wish to state that one inherent bias in the interpretation of this, and all surveys, is that the sample respondents are assumed to be representative. Given that there was no obvious distortion in responses from a given sector, the authors find this approximation reasonable.

### 2.2 Stressors applicable to design

Fig. 2 (→ p. 147) summarizes the responses to a question which elucidated the extent to which various environmental stressors were considered in product design. Four categories of parameters are evident. A full 93% of the designers reported the consideration of material selection in product

Table 2: Design time and its relationship to product duration for the various sectors analyzed

Industrial sector	Median design time (months)	Mean design time (months)	Ratio of product duration to design time: low-high (median)
Process	12	22	3-35 (10)
Manufacturing	12	26	-
Electronics	12	15	3-20 (7)
Construction	24	29	33-67 (50)
Automobile	30	35	3-7 (5)

or process development followed by 63% of the respondents who used energy as a design constraint. A series of variables including the recycled material ratio, temperature, as well as atmospheric, solid waste and liquid discharges during production, were important to approximately one-half of the designers. The pressure during manufacturing and use was considered by a strong minority of respondents (30%), predominantly due to worker safety concerns in manufacturing and, to a lesser extent, transport.

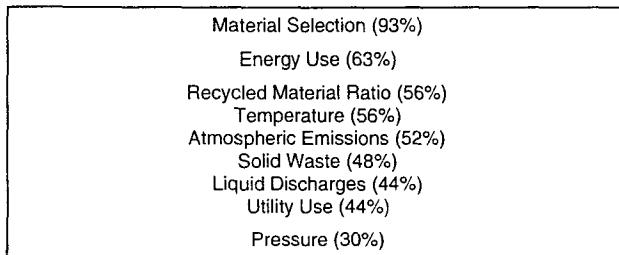


Fig. 2: Designer utilization of various environmental stressors in product and process development

The material selection is clearly important in all five sectors. However, the other LCA-related parameters demonstrated a strong product-specificity. For example, energy use was most important in the manufacturing and construction industry, with the recycle ratio and process temperature being dominated by responses from producers of manufactured products. Process discharges were important in all sectors, but supplemental comments appended by designers the primary design variables in products were not indicated under any situations. Automobile developers considered the largest number of variables in product development with more than half of all respondents reporting that they made use of every listed parameter other than temperature and pressure.

When asked to list environmental variables considered in the design other than those to which they were prompted, respondents indicated that economics, product performance, durability and waste minimization were crucial. Other attributes noted

included product-based variables such as weight and shelf life. The energy efficiency in the use phase as well as process indicators including manufacturing time, noise and waste recyclability were reported as well. The potential for biological treatment was also mentioned by one designer.

### 2.3 Restrictions considered in design

Designers volunteered that internal black or gray lists were the most common restrictions to product and process development. Cost and legislation were also frequently reported, particularly in the process industry. Product and process characteristics such as the use of toxic materials, heavy metals, hazardous substances, corrosive chemicals and VOCs were also common. External customer based factors, as well as aspects related to product durability and quality, were reported by approximately 10% of the respondents. End of life issues including recyclability, degradation products and landfill volume were also reported to be used in the design of automobiles and electronics.

### 2.4 Availability and applicability of environmental information

Table 3 summarizes the designers' access to product based life cycle information as well as their consideration of it in development. The percentages do not in all cases amount to a sum of 100 as some questionnaires were returned incomplete<sup>2</sup>. The composition and number of components in the product were utilized by virtually all designers as an input variable with only approximately 10% of the designers reporting a lack of information in this regard. Product durability was also important for 92% of the respondents, 76% of whom had access to such information. The principal needs for information layed in access to end-of-life parameters such as recyclability, reusability, toxicity, as well as in process

<sup>2</sup> This is true in general for the results since some respondents left selected questions blank or chose more than one alternative.

Table 3: Availability and applicability of material, product and package related data toward product design

Product characteristic	Percentage of designers having access to information	Percentage of designers noting applicability but lacking access to information	Percentage of designers noting a lack of applicability	Percentage of designers who did not understand the question
Product composition	81	11	4	4
Components used	81	11	4	4
Product durability	71	15	4	4
Toxicity	52	26	11	4
Transportation distance	52	11	26	4
Recyclability	41	41	11	4
Reusability	41	26	22	4
Radiation or hazardous property of material	41	11	37	4
Material intensity	37	15	19	26
Biodegradability	26	22	37	11
Radiation or hazardous property of waste	26	22	33	15

waste characteristics. Interestingly, while 37% of the designers found MIPS important, predominantly for products with heavy use-phase burdens such as automobiles, 41% found it either unnecessary or were unfamiliar with the concept. The main variables which were deemed unimportant were the hazardous property information and biodegradability, with only process designers routinely noting their inclusion as parameters. The lack of widespread applicability is probably due to a lack of information exchange between engineering and EHS departments. Transportation distance was a variable used strongly by over half of the designers, principally in the automobile and manufacturing sectors, though 26% of the respondents did not consider it. Recyclability was most strongly considered by designers of high visibility consumer products such as electronics. However, despite its importance, many involved in new product development lacked access to this information.

Table 4 categorizes the use of energy and emissions-related issues in product and process development. Energy as well as discharges in the manufacturing and use stages are considered by approximately one-half of the designers. However, only 19% of the designers reported with a slightly higher number utilizing disposal (25%) with regard to transportation. Automobile designers most frequently reported utilizing non-manufacturing life cycle stages in product development. A full one-third of the designers found atmospheric, liquid discharge and solid waste issues to be inapplicable, with another quarter not having access to such information, not even in the manufacturing stage (→ Table 5). This has to be viewed as a somewhat alarming statistic and should concern those in the LCA area who realize that the ability for environmental improvement requires consideration early in the product life cycle. One can, however, view the results of this question quite positively since 50% of the designers either claimed at least one green variable to us or were frustrated by not having access to sufficient information.

Table 6 (→ p. 149) summarizes the use of environmental and social impacts, which are traditionally components of LCAs, in product and process design. Clearly, while approxi-

**Table 5: Applicability of energy and emission data as a function of life cycle stage**

Life cycle stage	Percentage of designers considering an energy or emission-based stressor
Manufacturing	46
Transportation	19
Use	47
Disposal	25

mately one-half of the impact categories are not extensively considered by designers, groundwater contamination (41%), ozone depletion (37%), global warming (37%), organic pollution (33%) and landscape related issues (33%) are relatively popular, indicating a much larger awareness of LCA issues than was reported only three years ago [4,5]. These results are likely to be valid since 85% of the designers responded that they would be interested in further utilizing environmental parameters in the product and process development. Considering that the responses were anonymous, this is a rather large value. Furthermore, 67% of the designers reported that their firms had expressed interests in "looking green". The latter statistic is higher than has been reported in previous surveys of global enterprises [1-4]. Therefore, one-third to one-half of the designers who do not believe that impact assessment can be a meaningful component of their product or process development are likely to object to the length of time required for an LCA and the lack of rapid econometrics for product assessment [6].

## 2.5 Motivation for Considering Environmental Parameters

Table 7 (→ p. 149) summarizes the main reasons given by designers to consider environmental information in their design. The overwhelming motivation for environmental parameter adoption as part of the design process is the presence of a corporate policy (81%). A series of secondary factors, cited by approximately one half of the designers included the presence of a corporate EMS, LCA implementation within the

**Table 4: Availability and applicability of energy and emission-related data toward product design**

Product or process characteristic	Percentage of designers having access to information	Percentage of designers noting applicability but lacking access to information	Percentage of designers noting lack of applicability
<b>Energy in:</b> Manufacturing Use Disposal	52	22	26
	59	19	11
	30	30	33
<b>Atmospheric emissions in:</b> Manufacturing Transport Use Disposal	48	26	22
	19	26	44
	48	19	26
	22	26	37
<b>Liquid discharge in:</b> Manufacturing Use Disposal	48	19	30
	44	11	33
	22	26	37
<b>Landfill issues in:</b> Manufacturing Use Disposal	33	22	37
	37	15	37
	26	26	33

**Table 6:** Availability and applicability of traditional life cycle impact categories. Toward product and process design

Product or process characteristic	Percentage of designers having access to information	Percentage of designers noting applicability but lacking access to information	Percentage of designers noting a lack of applicability
Ground water contamination	41	19	30
Ozone depletion	37	15	33
Global warming	37	26	30
Organic pollution	33	7	37
Landscape/aesthetic issues	33	15	44
Non-renewable resources	30	19	26
Smog formation	26	19	41
Acidification	26	15	41
Land contamination	26	15	44
Oil pollution	26	15	44
Bioaccumulation	26	11	33
Thermal pollution	22	19	48
Wildlife aspects	19	11	41
Child labor	4	11	48

**Table 7:** Designers' reasons for incorporating environmental parameters in design

Reason for incorporation	Percentage of designers responding positively
Firm has an environmental policy	81
Firm has an EMS	48
Firm uses LCA	48
Customer pressure	48
Marketing	48
Comparison within product group	48
Current or pending legislation	44
Community group pressure	22
NGO pressure	15
Supply chain pressure	15

firm, current and pending legislation, requirements from within the product group, as well as marketing and customer pressure. The breadth of issues considered by designers is certainly impressive and indicates that design is integrated across corporate functions, including legal and sales, to a much larger extent than was observed in the early 1990s [1].

## 2.6 Time spent using environmental information

Table 8 summarizes the time that product and process developers had at their disposition to consider environmental information during the design cycle. The responses were divided into three categories. Thirty-one percent of the designers do not know the length of time the environmental information would remain acceptable for their use, indicating a lack of experience. These principally included those developing products with short life cycles in highly competitive multinational industries such as electronics. Twenty-nine percent of the designers, principally from sectors with longer development cycles such as the automobile industry, noted that they would spend as long as needed with environmental information. Certainly, the development of LCA policies throughout their supply chain, such as Volvo's, as well

as the creation of corporate and industry-wide LCA related teams, some of which are developing a software, has had an impact on how designers think. A statistic which is quite important to the issue of sustainable development is the 33% of designers who would use environmental information in their design if it was available in a rapidly deployable form requiring less than two days. Therefore, the DFE teams advocated by Graedel [7], as well as life cycle validated econometrics [8], are likely to be required if environmental burdens are to be reduced by design stage modifications.

**Table 8:** Time designers have available to incorporate environmental information

Time	Percent of designers responding
< 1 day	7
1-2 days	26
> 2 days	7
As long as needed	29
Uncertain	31

## 2.7 Format for environmental information

Table 9 categorizes designer preference for environmental information. Electronic databases and integrated software are preferred by over half of the designers. However, 37% of the respondents also wanted a hardcopy document, a trend that many multinationals with a diverse product line have already followed.

**Table 9:** Designer format preference for environmental information

Format for environmental information	Percent of designers preferring a hardcopy	Percent of designers preferring an electronic form
Document	37	24
Data base	3	59
Table or graph	14	37
Integrated software	-	52

### 3 Discussion and Statistical Interpretation

Prior to the mailing of the survey, six hypotheses were made. The null hypotheses are summarized below:

1. There is no dependence between the industrial sector and an interest to take environmental parameters into account.
2. There is no dependence between product lifetime and design time.
3. There is no dependence between industrial sector and design time.
4. There is no dependence between design time and an interest to take environmental parameters into account.
5. There is no dependence between product lifetime and interest to take environmental parameters into account
6. There is no dependence between the size of the firm and interest to take environmental parameters into account

Fig. 3 summarizes the firms response in regard to interest considering environmental information in design as a function of the industrial sector. As with all the hypotheses, the limited number of responses did not permit the rejection of the null hypothesis at a 5% significance level ( $\alpha = 0.05$ ). The only noticeable trend in Fig. 3 is that architects consider life cycle environmental information less frequently, with all manufacturing sectors expressing a similar interest (60-75%). Architects, however, did report the use of life cycle thinking during urban planning projects.

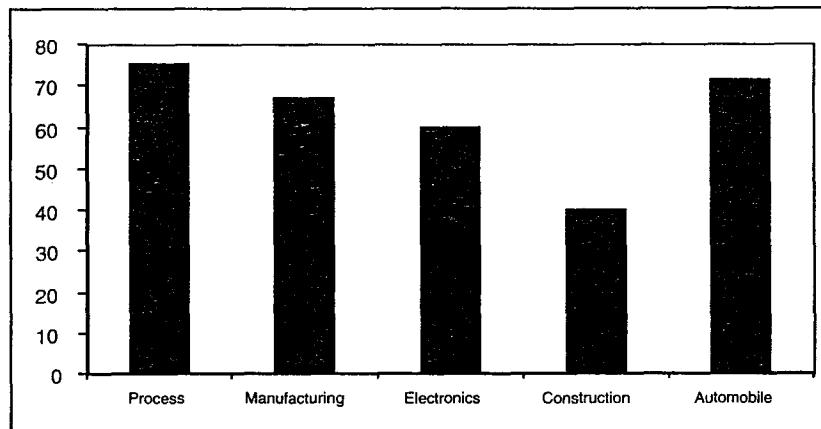


Fig. 3: Designer's willingness to consider environmental parameters as a function of industrial sector

Fig. 4 (a-c) present  $\chi^2$  data for the design time as a function of product lifetime, industrial sector, and willingness to consider environmental parameters in product or process development. From Fig. 4a, a slight, non-significant, positive correlation exists between product and design time. Approximately one-half of the designers complete the design within two years with a product or process lifetime of less than twenty years. However, approximately one-third of the designers are involved in processes requiring more than two years, with these principally being architects and those developing automobiles.

It is not surprising that, as shown in Fig. 4b, there are differences in design time between non-durable goods supplied

by the manufacturing and electronics industry and the durable products and facilities developed for the automobile, process and construction industries. The design threshold appears to be two years, below which 89% of non-durable products can be developed in contrast to only 50% of durables (results not significant). When this is combined with the fourth hypothesis ( $\rightarrow$  Fig. 4c) it is obvious that sectors producing durable goods are less likely to consider environmental attributes in their design, perhaps due to a slower

		Design Time (y)	
		< 2	> 2
Product Life (y)	≤ 20	8	3
	> 20	4	3
		Design Time (y)	
Sector	< 2	Design Time (y)	
	Non-Durables	8	1
Sector	Durables	6	6
	Design Time (y)		Take Environment Into Account?
Design Time (y)	≤ 2	Yes	
	> 2	11	2
Design Time (y)	≤ 2	No	
	> 2	3	4

Fig. 4: Data of cross-tabulation correlating (a): product lifetime and design cycle time, (b): industrial sector and design time, and (c) design time and willingness to consider environmental information

turnover in the production. The consumers "visibility" of durable products and facilities also tends to be much lower than highly packaged manufactured or electronic products. Therefore, 85% of the designers working with a cycle shorter than two years consider environmental attributes in their development compared to only 43% of designers requiring longer than two years (results not significant). The latter virtually consists of architects, process development engineers and automobile designers alone.

Fig. 5 (a) illustrates that 92% of the designers working on products or processes with economic lifetimes of less than 20 years consider environmental parameters in their development compared with 50% of those designing durable

goods (results not significant). Similarly, Fig. 5 (b) illustrates that 67% of the designers working for larger firms (sales of over \$US 10 billion per annum) considered the environment in product or process development compared with 50% in smaller firms (results not significant).

#### 4 Conclusions

Product Life (y)	Take Environment Into Account?	
	Yes	No
≤ 20	11	1
> 20	3	3

(a)

Firm's Sales	Take Environment Into Account?	
	Yes	No
≥ 10B \$/y	8	1
< 10B \$/y	6	6

(b)

**Fig. 5:** Data cross-tabulation correlating (a): product lifetime and willingness to consider environmental information and (b): firm size and willingness to consider environmental information

Evidence of the utilization of life cycle thinking as a minor component of the design process of high tech products was evident across industrial sectors. Ecodesign variables generally focussed on the production (MIPS, emissions), use (energy) or disposal (recyclability) stages of the life cycle with transport and extraction generally ignored. Approximately fifty percent of the designers utilized at least one life cycle impact category in product or process development, although stressors were only considered by approximately one-third of the designers. However, a further 20% reported that they would use additional life cycle impact and stressor information if it were available. The interest to carry out life-cycle based ecodesign was greater for non-durable products or processes having a design time of less than two years. De-

signers working for larger firms also had access to more environmental information with a preference to electronic data supplemented by printed resources.

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#### ISLCA Corner

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Please note the following activities of the NEEF:

- 1) **REGIONAL CENTRES:** NEEF is planning to open several Centers in each state/region of the country. A couple of such Centres have been initiated recently. The Centre at Jabalpur, Madhya Pradesh is fully operational and is being coordinated by Dr. Sushma Rajput, Dy. Director, NEEF. We welcome Dr. Rajput to the NEEF family and wish a fruitful, mutual association. Other Centres are being planned in Karnataka, Rajasthan, Assam, Manipur, J&K and many other states. All affiliates of NEEF are encouraged to let us know if they themselves or any individual/organisation they know is interested in running such a Centre in any part of India.
- 2) **ECOBRAIN Developed:** It is the Environmental Information System developed by the NEEF. Designed to provide A to Z information on Ecology, Environment and Development Issues, ECOBRAIN is the first Environment Portal in the country. All affiliates are requested to go through our website: "<http://www.neefin.org>" for more information on ECOBRAIN. Now onwards, you are also requested to let us know if you would like to add any information to ECOBRAIN.
- 3) **ADMISSIONS for July 2000:** Admissions for Certificate Course, PG Course, Advance Training Courses, and Ph.D. Programme are

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Comments and suggestions from one and all are welcome.

With warm regards,

Yours sincerely,

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For further information, please contact:

National Ecology and Environment Foundation

Post Box No 9020, Mumbai-400063 (INDIA)

T/F: (91-22) 8423844/ 8405653

Website: <http://www.neefin.org>

E-mails: 1) neef@neefin.org; 2) neef@bol.net.in 3) islca@neefin.org;

4) ecobrain@neefin.org;